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## **IDS Scheer Teams with DST Technologies**

*DST to Integrate ARIS Toolset into AWD Business Process Management Engine*

**New York (March 8, 2004)** – IDS Scheer North America, a leading provider of business process excellence services and tools, today announced at the AIIM Expo 2004 a technology relationship with DST Technologies, a leading provider of business process management solutions and services that help customers improve productivity, increase efficiencies and provide higher levels of customer service. Through this relationship, DST Technologies and IDS Scheer plan to integrate the market-leading ARIS Toolset with DST Technologies' Automated Work Distributor (AWD<sup>®</sup>) solution, offering its customers 360-degree visibility into their business processes, from modeling to execution to monitoring and back again. The AWD solution is proven in many industries, including banking, financial services, insurance, healthcare, and video/broadband.

“We see tremendous market synergies and technology compatibilities between IDS Scheer and DST,” said AWD Marketing Director Bob Puccinelli. “We selected IDS Scheer for this relationship because of its market leadership in modeling and simulation. We believe that this integration will strengthen our BPM offering, bringing the benefits of modeling and simulation technology to our customers.”

“Our relationship with DST is another rung in our ‘Process-to-Application’ initiative to provide select parties with the capabilities to enhance their solutions by integrating with our ARIS process lifecycle solutions,” explained Dr. Mathias Kirchmer, CEO, IDS Scheer North America. “We look forward to working with DST to leverage our technologies for their customers.”

**About IDS Scheer North America**

IDS Scheer North America is the leading provider of corporate solutions for business process management. The company's ARIS solutions suite offers a complete portfolio for “Business Process Excellence,” including the methodologies, software and solutions to address all phases of the business process lifecycle. From small/medium enterprises to Global 1000 organizations, IDS Scheer provides

a wide array of services to help customers optimize, and profit from, their investments in Supply Chain Management (SCM), Customer Relationship Management (CRM), Enterprise Resource Planning (ERP), and Enterprise Application Integration (EAI) solutions. As a SAP Global Services Partner, IDS Scheer enables customers to maximize their SAP investment and build winning businesses. As part of an organization of more than 2000 employees worldwide and over 200 in North America, IDS Scheer is built upon a foundation of business process excellence that began when the company was founded in 1984 by August-Wilhelm Scheer, widely recognized as a founding father of Business Process Management. For more information on IDS Scheer North America, visit <http://www.ids-scheer.com/us>.

**About DST Technologies, Inc.**

DST Technologies, Inc. is a wholly owned subsidiary of DST Systems, Inc. Through sophisticated information processing and computer software services and products, DST Technologies helps clients improve productivity, increase efficiencies and provide higher levels of customer service. For clients in a variety of industries, including mutual funds, brokerage healthcare, insurance, and video/broadband, the Automated Work Distributor (AWD) has helped reduce the cost of operations while increasing the speed and accuracy of business processing and customer service through business process management technology. For more information about AWD, visit [www.dstawd.com](http://www.dstawd.com).

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Note to Editors: When referring to ARIS, please print in all caps.

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